

Blood Center
FOUNDATION
OF THE INLAND NORTHWEST
2015 ANNUAL REPORT

GROWING REGIONAL INVESTMENTS

Working in the independent sector at the heart of positive world change, where business and government cannot, is a rewarding honor. The Blood Center Foundation of the Inland Northwest enjoyed its first solid year of raising and investing funds in healthcare education, research and technology in 2015.

Whereas the Inland Northwest Blood Center (INBC) asks you to give blood and time, the Blood Center Foundation asks you

to give funds. And we invest those funds right back through a Board-led granting process — back to INBC and to the north Idaho and eastern Washington community where we collect and distribute blood and blood products. From phlebotomy student scholarships at Lewis-Clark State College, North Idaho College and the Community Colleges of Spokane, to adding automated external defibrillators (AEDs) at every INBC location and bloodmobile, the Blood Center Foundation made a strong start and continues to grow.

We are grateful for your love of Epicurean Delight, financial gifts made in honor or memory of others, payroll deduction gifts at your workplace and for honoring those special to you by remembering them in your estate plans with the Blood Center Foundation. Thank you for engaging with us to galvanize resources, drive change in our world and ensure that lives are saved in countless ways every day!

Many thanks,



Wayne Longo, Board Chair



Loreen McFaul, Executive Director



LEADERSHIP

Blood Center Foundation of the Inland Northwest Board of Directors

CHAIRPERSON

Wayne Longo
Retired Police Chief, City of Coeur d'Alene

VICE CHAIR

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Linda J. Blessing, PhD
Executive Director Emerita, Arizona Board of Regents

Jeff Bryant
President & CEO, Inland Northwest Blood Center

William (Bill) Dittman, Jr.
Hematologist, Providence Sacred Heart Medical Center & Children's Hospital

Julie Holland
Director of Marketing, Northern Quest Resort & Casino

Jill Manion
Deputy Regional Project Manager, Pacific Northwest National Laboratory

Mario Reyes, PhD
Dean and Professor of Finance, College of Business and Economics, University of Idaho

Staff

Loreen McFaul
Executive Director

Haley Rippee
Development Coordinator



The Blood Center Foundation of the Inland Northwest Board of Directors and Staff includes (from left to right): Jill Manion, Dan Demchuk, Jeff Bryant, Judi Baggarley, Dr. William Dittman, Jr., Jessica Allen, Julie Holland, Lynn Hurley, Loreen McFaul, Haley Rippee and Wayne Longo. Not pictured: Linda Blessing and Mario Reyes.

EXTENDING THE REACH OF THE INLAND NORTHWEST BLOOD CENTER



Saving lives by providing blood and services to support transfusion and transplantation medicine in the Inland Northwest, INBC accomplished much in 2015:

Blood Donation, Manufacturing and Distribution

- 48,098 red blood cell units collected
- 8,811 platelets units collected
- 28,504 units collected at 1,228 mobile blood drives
- 28,405 units collected at INBC locations in Spokane, Spokane Valley, Coeur d'Alene, Lewiston, Moscow, Pullman and Moses Lake



Clinical Services

- 820 procedures performed

Since 1980, INBC's registered nursing staff has provided first-class care while performing therapeutic apheresis procedures on a daily basis. Therapeutic

apheresis procedures may be classified as either the exchange of blood components or the selective removal of specific cells. A portion of the blood is removed or treated, with the remaining components being returned to the patient.



"Thank you for contributing to my career as a medical laboratory scientist!"

◆ Transfusion Services

- 29,000 compatibility procedures for 13 hospitals

Simply because two people are the same blood type doesn't mean their blood is compatible. That is why INBC offers a team of experts in Transfusion Services to perform blood tests, conduct cross-matches and prepare specialized units for patients' transfusion needs.

◆ Human Leukocyte Antigen (HLA) Laboratory

- Performed testing to help carry out the wishes of 43 deceased organ donors and their families, along with 8 living kidney donors. This resulted in 53 organ donation matches: 45 kidney and 8 heart transplants.

INBC's HLA Laboratory provides typing, antibody screening and crossmatching services for patients awaiting a heart, kidney or kidney/pancreas transplant. The laboratory also helped patients waiting for compatible organs through testing to support their enrollment



in new desensitization, national sharing and paired donor exchange programs.



WAYS TO GIVE

Make your blood donation appointment:

Online	www.inbc Saves.org
In Person	
Spokane	210 W. Cataldo Ave.
Spokane Valley	Valley Hospital & Medical Center Health & Education Center
North Spokane	10403 N. Newport Highway, Suite 001
Coeur d'Alene	405 W. Neider Ave., Suite 102
Lewiston	1213 21 st Street
Moscow	Gritman Medical Center Lobby
Pullman	840 SE Bishop Blvd., Suite 103
Moses Lake	Samaritan Hospital Admin/ Patient Building
Host a blood drive	(509) 232-4440
Become an organ donor	www.donatelifetoday.com
Volunteer	www.inbc Saves.org
Tour INBC facilities	(509) 232-4557

◆ Volunteer Services

300 volunteers contributed 18,055 hours of service through canteen service to blood donors, courier service to hospitals and medical clinics, and clerical assistance.



RAISING FUNDS

The Blood Center Foundation of the Inland Northwest invites people and organizations with passion and resources to join us to ensure that the area of eastern Washington and north Idaho retains and grows your community-centered blood bank and advances transfusion and transplantation medicine. We are proud to provide grants and scholarships for healthcare education, technology and research in support of the mission, goals and service territory of the Inland Northwest Blood Center.

“I am very thankful for the opportunity to be a part of the Phlebotomy Program at Spokane Community College. The scholarship I received from you helped make it possible for this mother of three!!”

WAYS TO GIVE

ONLINE

www.bloodcenterfoundation.org.

BY PHONE

(800) 423-0151 x4136

BY MAIL

Send your gift, payable to the Blood Center Foundation of the Inland Northwest, to:
Secure Bank Lockbox
Blood Center Foundation of the Inland Northwest
P.O. Box 84432
Seattle, WA 98124-5732

AT WORK

Please designate the Blood Center Foundation through payroll deduction where you work:

- *United Way*
- *Corporate Giving Campaigns*
- *Matching Gifts*
- *Washington or Idaho State Combined Fund Drive*
- *Inland Northwest Combined Federal Campaign*

LEAVE YOUR LEGACY



Known for his happy heart, Norm Donaldson was a soil scientist, served our country in the U.S. military and loved to help others through community service activities in his hometown of Colville, Washington.

Norm was a faithful volunteer at Inland Northwest Blood Center community blood drives and, upon his death at age 98, left a planned gift to the Blood Center Foundation. Norm's legacy helps ensure INBC's life-saving services will be available for generations to come.

Include the Blood Center Foundation of the Inland Northwest in your estate plans. Call (800) 423-0151 x4136 to discuss options.





ATTEND EPICUREAN DELIGHT

Join us Friday, November 11 for the region's most fun black-tie/cocktail gala highlighting 30 restaurants, 30 libations and one great cause!
Buy tickets: www.bloodcenterfoundation.org.



SECURITIES

Give appreciated stocks or securities.
Call (800) 423-0151 x4136 for details.

HOST A FUNDRAISER

Visit www.bloodcenterfoundation.org to get involved.

BUILD YOUR BLOODMOBILE CAMPAIGN

With 200,000 odometer miles on the INBC bloodmobile fleet and 60% of all blood donations coming from rural communities, the Build Your Bloodmobile Campaign was launched to fund a new mobile coach. Life Saver 5, a bus with five beds and three health history rooms, will be added to the INBC fleet. Your financial gifts are needed to reach our \$350,000 goal. Please give today at www.bloodcenterfoundation.org



INVESTING FUNDS

The Blood Center Foundation of the Inland Northwest was honored to make \$108,496 in grants in 2015:



Education

- \$9,000 for phlebotomy scholarships at Community Colleges of Spokane, North Idaho College and Lewis-Clark State College.
- \$6,000 for College Award Program for children of INBC employees.
- \$24,000 to launch the INBC School Scholarship Program.
- \$14,000 for Medical Laboratory Science student scholarships in the Department of Laboratory Medicine at Providence Sacred Heart Medical Center and Children's Hospital.
- \$700 to INBC for first aid/CPR/AED training.
- \$1,200 for cord blood donation education at Yakima Valley Memorial Hospital.



JEAN MERRILL EDUCATION FUND

In honor of the retirement of longtime INBC leader Jean Merrill, an education fund was established in 2006.

Jean endowed this fund to provide educational

training for INBC staff and Spokane-area health professionals. Jean's desire is for frontline staff to benefit most—to create a culture centered on the basics of staff management and customer service. Financial gifts to the Jean Merrill Education Fund are raised annually through proceeds from Epicurean Delight, Bricks for Life donations, the Valentine Cookie Sale and general contributions. Gifts may be made on our secure website at www.bloodcenterfoundation.org.





- \$3,000 to INBC for Specialist in Blood Banking certification tuition reimbursement.
- \$4,000 to INBC for Transfusion Safety Officer Training and Transfusion Service Diagnostics.
- \$5,000 to Gonzaga University Biology Department student internship at INBC's Human Leukocyte Antigen (HLA) Laboratory.

Technology

- \$9,000 to INBC for three Vein Viewers.
- \$16,890 to INBC for ten automated external defibrillators (AEDs).
- \$7,055 to INBC for donor education televisions in Spokane and Lewiston.
- \$1,500 to INBC for Articulate Storyline 2 Donor Services e-learning.
- \$1,851 to North Idaho College for Phlebotomy Program venipuncture training aids.
- \$6,000 to INBC for touchscreen technology.



“My internship at the Inland Northwest Blood Center HLA Lab was overall amazing. Everyone was easy to work with and willing to teach us the ins and outs of the lab. Throughout the last three months I have learned so much that cannot be taught in a classroom and only comes from hands-on experience. Not only did I learn more about science, but also about different opportunities in the medical laboratory field which has opened my mind up to many other career avenues.”

- Haley Sieverding, BS Biology, Gonzaga University '16

2015 FINANCIALS

Statement of Financial Position:

Assets		
Current Assets	\$3,145,672	\$3,145,672
Liabilities & Net Assets		
Current Liabilities	1,500	
Unrestricted Net Assets	606,220	
Board Designated/Endowment	2,500,000	
Restricted Net Assets	37,952	\$3,145,672

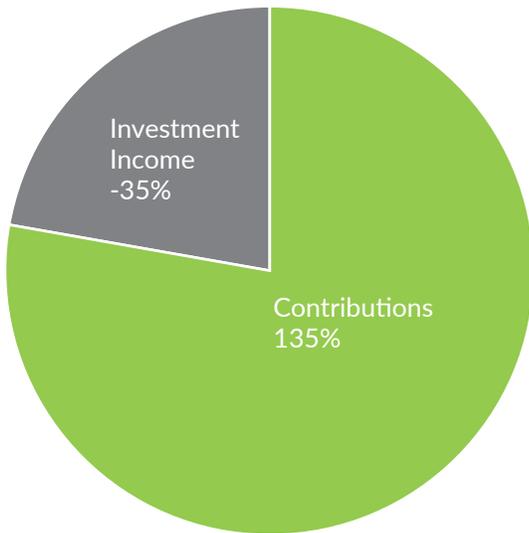
Statement of Operations:

Sources of Income		
Contributions	152,651	
Investment & Other Income	(39,275)	\$113,376
Uses of Income		
Direct Program Expenses		
Grants	87,746	
Administration	24,276	
Fundraising Expenses	6,222	
Other Expense	17,895	136,139
Excess of Revenue over Expenses	\$	(22,763)

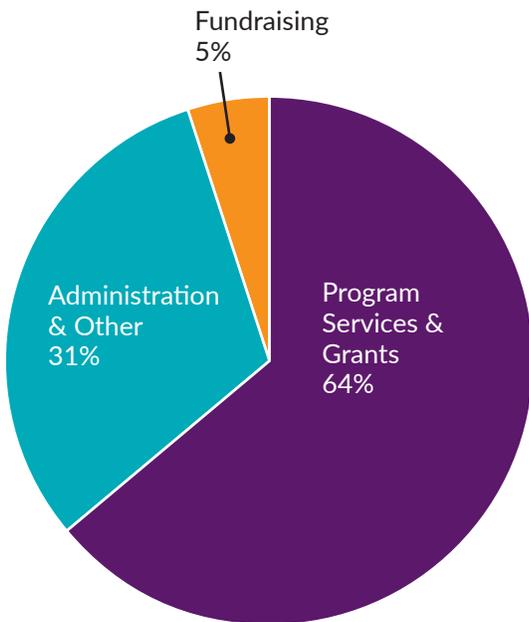
Audited Financial Statements are available for review at the INBC Business Office during regular business hours.

"A HUGE thank you for approving our grant request. I was so excited to share the news that I could not wait for the INBC Safety Committee Meeting. I emailed them, we did the happy dance, high 5's – this is a happy day for us!"

Revenue



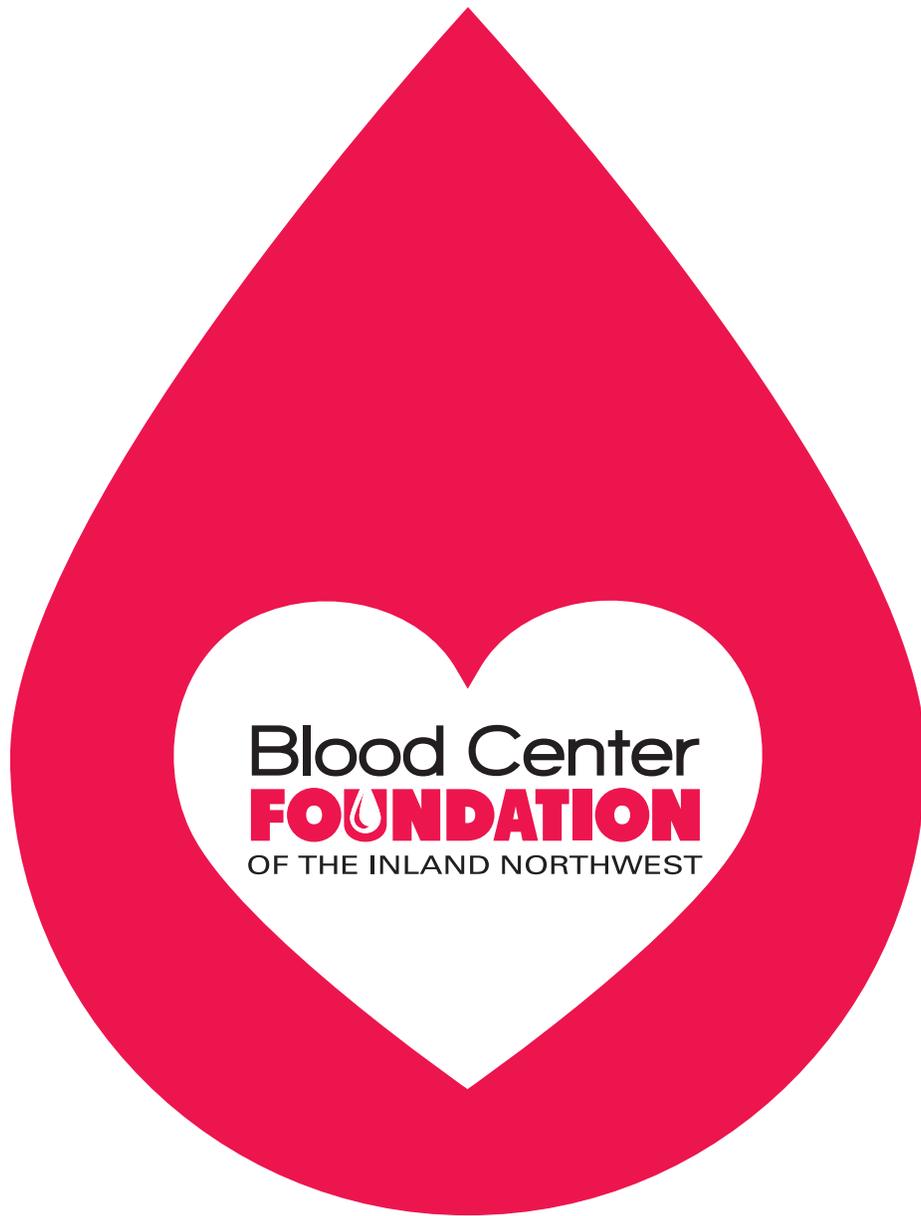
Functional Expenses



THE DONOR BILL OF RIGHTS

Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To ensure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the nonprofit organizations and causes they are asked to support, we declare that all donors have these rights:

- I. To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
- II. To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
- III. To have access to the organization's most recent financial statements.
- IV. To be assured their gifts will be used for the purposes for which they were given.
- V. To receive appropriate acknowledgement and recognition.
- VI. To be assured that information about their donation is handled with respect and with confidentiality to the extent provided by law.
- VII. To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
- VIII. To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
- IX. To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.
- X. To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.



210 W. Cataldo Avenue
Spokane, WA 99201
(509) 232-4539
www.bloodcenterfoundation.org